

# Event Planning and Management

EXAM INFORMATION	DESCRIPTION					
Exam Number 430 Items 28	The Event Planning and Management course is designed for students interested in learning about this multi-billion-dollar industry. Students are introduced to many facets of every planning including: site selection, budgeting, promotion, are catering. Students will organize, plan, and evaluate various meetings and events. Examples include, but not limited to conferences, sporting events, weddings, and workshops.					
Points 33						
Prerequisites None	EXAM BLUEPRINT					
Recommended Course Length		TAGE OF EXAM				
ONE SEMESTER  National Career Cluster	<ul><li>1- Event Planning Basics</li><li>2- Event Planning and Management Career</li><li>3- Architecture of Event Planning</li></ul>	20% 5% 75%				
Hospitality & Tourism	3 / Werntecture of Everter farming	7370				
HUMAN SERVICES  MARKETING						
Performance Standards						
INCLUDED (OPTIONAL)  Certificate Available  YES						
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# **STANDARD 1**

Students will understand the basics pertaining to event planning and management.

- Objective 1 Discuss why events and meetings take place.
  - 1. Trainings, celebrations, fundraising, milestones, etc.
- Objective 2 Discuss where events and meetings take place.
  - 1. Resorts, hotels, backyards, fairgrounds, educational institutions, etc.
- Objective 3 Identify different types of events and meetings.
  - 1. Define special/social event types.
    - 1. Any event where a group people gather to watch or participate. (Fashion show, festivals, weddings, reunions, sporting events, concerts, etc.)
  - 2. Define educational/business event types.
    - 1. Any event where participants are provided knowledge or trainings. (Conferences, seminars, retreats, board meetings, workshops, etc.)

## **STANDARD 2**

Students will understand event planning and management career field.

- Objective 1 Explore career opportunities in event planning and management.
  - 1. Research career growth trajectory.
  - 2. Examine salary and benefits.
  - 3. Example career types: corporate or private event planning, independent contractor, vendor, hotel, staff, etc.
- Objective 2 Develop professional and interpersonal skills needed for success in the event planning and management field.
  - 1. Identify soft skills needed in the workplace (i.e., good communication, being prompt, successful problem solving, good customer service skills, working in teams).
  - 2. Identify hard skills needed in the workplace (i.e., degree areas and certificates).



3. Apply hire-ability skill needed to gain employment.

# Standard 2 Performance Evaluation included below (Optional)

### **STANDARD 3**

Students will analyze the architecture of event planning and management.

- Objective 1 Determine the vision, goals, and objectives, of an event.
  - 1. Evaluate the purpose.
  - 2. Determine the theme.
  - 3. Identify client expectations.
  - 4. Create contracts (if applicable to event).
- Objective 2 Create a financial strategy and budget.
  - 1. Estimate and forecast the cost allocation for expense items.
  - 2. Identify negotiating skills needed to obtain best return on investment.
- Objective 3 Identify needs in site selection for participants or attendees.
  - 1. Physical layout and flow of facility for business/educational events.
    - 1. Types: Theater, U-shape, Classroom, Board Room, etc.
  - 2. Spatial Design, layout, and flow for special/social events.
    - 1. Type: Banquet, imperial, reception, crescent or half-moon, etc.
  - 3. Determine contracts when necessary.
    - 1. Vendors, facility, keynote speaker, etc.
- Objective 4 Create overall event timeline.
  - 1. Planning itinerary: guidelines and deadlines for event planning stages.
  - 2. Event itinerary: guidelines for the day of the event.
- Objective 5 Examine the use of technology as a means of facilitating an event.
  - 1. Event specific software, mobile apps, registration, live streaming, etc.
  - 2. Social media as a promotional tool.



- Objective 6 Coordinate food and beverage services (if applicable to event).
  - 1. Use of catering and servers (onsite or offsite).
  - 2. Calculate menu and meal planning for attendees.
- Objective 7 Determine necessary staffing (if applicable to event).
  - 1. Audio/visual, security, ushers, greeter, hosts parking/valet, etc.
- Objective 8 Transportation and accommodations (if applicable to event).
  - 1. Research shuttle, charter bus, taxi, public transit, applicable to site.
  - 2. Secure hotel and lodging (blocking) applicable to site.
- Objective 9 Understand the possible types of promotion foe event planning.
  - 1. Define promotion.
  - 2. Understand the types of promotion: advertising, public relations, personal selling, and sales promotion.
  - 3. Identify the appropriate types of promotion for specific events.
- Objective 10 Event manager and planning evaluation after conclusion of event.
  - 1. Use customer surveys and staff debriefing to gain feedback.
  - 2. Evaluate the profit loss. (Ticket sales, attendance percentages, social media reviews, etc.)

Standard 3 Performance Evaluation included below (Optional)



# **Event Planning and Management**

Performance assessments may be completed and evaluated at any time during the course. The following performance skills are to be used in connection with the associated standards and exam. To pass the performance standard the student must attain a performance standard average of 8 or higher on the rating scale. Students may be encouraged to repeat the objectives until they average 8 or higher.

Student's Name: \_\_\_\_\_

Clas	s:										
PERFORMANCE STANDARDS RATING SCALE											
0	LIMITED SKILLS	2		<u> </u>	4	MODERATE SKILLS	6 —	→ 8	HIGH SKILLS	10	
						Managem sociated with		ning and mana	Score:		
								nagement: and managem			
PER	FORMAN	CE S	TANDA	ARD A	VERA	GE SCORE:					
Eval	uator Name	e:									
Eval	uator Title:										
Eval	uator Signa	ture:									
Date	2:										